

**TIM WRIGHTMAN**

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Weiser, Idaho 83672

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**EXPERIENCE**

*2006 to Present*

**National Collegiate Scouting Association - Educational Speaker**

- Address high school student athletes and their parents about the college recruiting process and how to effectively make them more marketable.
- Address groups of 100-400 people creating business opportunities for NCSA.
- Increased NCSA's sales closing ratio by 27%.

*10/2005 TO 4/2008*

**Sperry Van Ness, Commercial Real Estate - Director of Business Development, Chicago, IL**

- Covered Midwest territories with focus on Chicago Market.
- Increased market saturation more in one year, than in organizations' previous 5-year history in the Chicago arena.
- Instrumental in company growth, with revenue increase from \$200,000 to \$3.5 million first year.
- Responsible for increase in employee/advisor hires, from 1 to 27.
- See recommendation letter (attached).

*1/2003 to Present*

**Lazy Bear Ranch, Weiser Idaho - Owner/Operator**

- An upscale full service lodge that caters to high-end clientele.
- Responsible for all aspects, from business to brand development.
- Manage all P & L.
- Handle all marketing and public relations.
- Featured in book about branding: "What's your BQ?" highlighted how successful I was at taking my ranch brand and leveraging it with celebrity status.

*1/1990 to 12/2003*

**Wrightman Development - Founder/President**

- Managed all aspects of the real estate construction company.
- Focus on design, construction, financing, permits, and sales.

*1985 to Present*

**Keynote Speaker**

- Kraft Foods, Mayflower Movers, State of Oregon, Women in Film, Allstate Insurance (complete list of 25 events available upon request)

*1985 to Present*

**Actor/Guest Starring**

- Still Standing, Baywatch, Walker Texas Ranger, The Drew Carey Show, Mad About You (complete list of 30+ national shows available upon request)

## **COMMUNITY & CHARITY**

- Spokesperson for Big Brothers-Big Sisters, Chicago, IL
- Character Counts All-Star Team, Michael Josephson Institute of Ethics
- Celebrity Chair-Person “Day for Darlene” MS Society, Chicago, IL
- Board of Directors “San Pedro Sports Walk”, San Pedro, CA

## **EDUCATION**

- UCLA- Bachelor of Science

## **ACCOMPLISHMENTS**

- **Academic All-American**
- Consensus All-American, Football
- **UCLA: Rookie of Year**, MVP, All –Around excellence twice,
- Inducted into **UCLA Athletic Hall of Fame, 2003**
- Selected in 1982 draft by the Chicago Bears
- Member of the **1985 Super Bowl XX Chicago Bears**
- **1<sup>st</sup> player signed in the USFL**
- College football color analyst for **ESPN**

## **REFERENCES**

- Available upon request